

# Abercrombie & Kent Residence Club

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## ***New Two-Year Trial Memberships in the Abercrombie & Kent Residence Club*** **An Affordable and Maintenance-Free Alternative to a Second Home**

DOWNERS GROVE, IL – September 18, 2009 ... Experience the extraordinary as a member of the Abercrombie & Kent Residence Club with a limited-time offer of unprecedented access and flexibility. Each spacious residence – typically 4,000 square feet with four bedrooms and at least four bathrooms – is a comfortable home away from home for family and friends, and the perfect place for life's most cherished memories.

“This two-year trial offer is designed for those considering a second home or who simply want an extended opportunity to experience club life before making a long-term commitment,” says Abercrombie & Kent Residence Club President Scott Wiseman. “Families can enjoy the privacy of a spacious home in their choice of popular resort destinations for much less than the cost of comparable hotel suites. Club membership is an affordable, maintenance-free alternative for those thinking about buying a second home.”

This limited time offer will enable qualified individuals to experience the benefits of Abercrombie & Kent Residence Club membership for up to **two years with no up-front capital contribution required**. Two-year trial members will pay normal Club dues with a 10% premium -- a premium that will be credited to their capital contribution should they later join the Club as a permanent equity member. Trial members can choose from a 15-night, 30-night or 45-night annual plan, and they can immediately reserve and enjoy residences owned by the Abercrombie & Kent Residence Club, complete with A&K's world-renowned service from start to finish.

# Abercrombie & Kent

## Residence Club

Trial Members may choose from the club's portfolio of multi-million-dollar residences in the finest beach, mountain and golf destinations, including the Turks & Caicos, Deer Valley and Kiawah Island. A Global Experience Manager arranges all the details...from a behind-the-scenes private tour of the Turtle Hospital at the South Carolina Aquarium to the chance to ski with an Olympic legend in Sun Valley or meet an artist at the Jackson Hole Center for the Arts.

Nights can also be exchanged for credit towards Abercrombie & Kent travel like a family cruise in the Galapagos Islands, an African safari or a trip to Antarctica.

This Two-Year Trial Membership includes the full range of Abercrombie & Kent Residence Club services:

- A dedicated Global Experience Manager to orchestrate every aspect of your stay and provide expert travel recommendations
- Pre-arrival grocery shopping
- Daily housekeeping
- The superior local knowledge and activity-planning assistance of a Destination Host

For a limited time, Two-Year Trial Memberships in the Abercrombie & Kent Residence Club are available beginning at \$18,700 per year for 15 nights, an affordable and maintenance-free alternative to a second home. For more information: [www.akresidenceclub.com/twoyeartrial](http://www.akresidenceclub.com/twoyeartrial).

### Terms & Conditions

1. Trial Membership Offer subject to availability. All Club travel must conclude by December 31, 2011.
2. First-year annual dues due at signing; second-year annual dues must be paid in full by December 15, 2010.
3. One-time security deposit of \$5,000 required and will be refunded within 45 days of the conclusion of Trial Membership.
4. Trial Membership dues represent a 10% premium over the annual dues paid by equity members. No upfront capital contribution required for the Trial Membership.

For media inquiries, including image requests, please contact Lisa Caruso at (212) 696-0660 or via e-mail at [lisa@ldpr.com](mailto:lisa@ldpr.com).

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## Residence Club

### **About Abercrombie & Kent Residence Club**

Membership in the largest equity-based destination club in the industry offers a wide range of vacation travel options around the globe. The club's property portfolio, from private residences to European villas and urban apartments is unparalleled. Members can also exchange nights towards Abercrombie & Kent travel, choosing from adventures that include African safaris, learning vacations in Egypt or the Galapagos Islands, even award-winning expedition cruises to Antarctica. [www.akresidenceclub.com](http://www.akresidenceclub.com)

### **About Abercrombie & Kent**

Born as a safari outfitter in 1962, Abercrombie & Kent's unparalleled travel services now extend around the globe to more than one hundred countries on all seven continents. The company built its award-winning reputation by being the first to bring unexpected comforts and amenities to remote destinations. Small group or tailor made private travel with Abercrombie & Kent combines the convenience, service and security of a U.S.-based company with support 24/7 from a network of 62 on-site offices that ensure "by invitation only" access to inspiring experiences in a personalized, low profile and intelligent style. [www.abercrombiekent.com](http://www.abercrombiekent.com)