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South Ocean, Palm Beach, Florida, \$42,500,000 USD

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THE RIDE

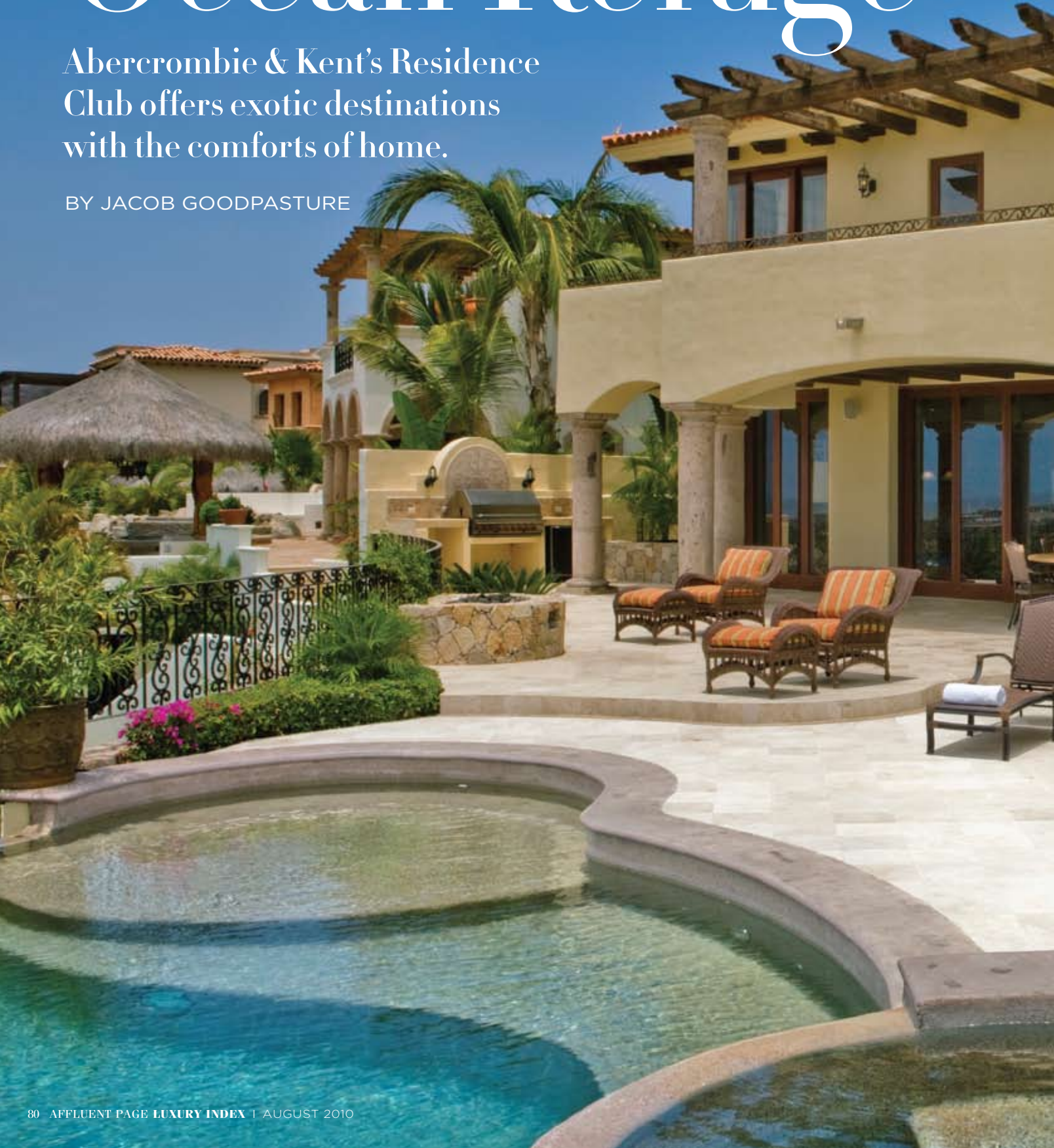
Porsche's 918
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OCEAN REFUGE

Ocean Refuge

Abercrombie & Kent's Residence Club offers exotic destinations with the comforts of home.

BY JACOB GOODPASTURE





Casa Miramar, a vacation house on Mexico's Los Cabos, has no shortage of amazing amenities: ocean views and exposed beams; four bedrooms, three of which are master bedrooms with private balconies; an outdoor fire pit on an inviting terrace; and a living area that opens out to a heated infinity pool spilling over the edge of the property.

Not enough? Leading directly to the deck, the master suite has a garden tub accented by stone pillars. An epicurean kitchen, an outdoor grill, and a state-of-the-art Jacuzzi provide the finishing touches.

Casa Miramar is part of the Cabo del Sol resort, giving residents access to two of Jack Nicklaus's famous golf courses. While the sun may not shine 360 days out of the year, the temperature never falls below 50°F. Located near the Sea of Cortez, it's easy to guess why this coastal resort attracts scientists and tourists alike. Marine biologists consider the area to be one of the most diverse oceanic ecosystems, and nearby Cabo del Sol provides fishing, access to the Cactus Spa, and sightseeing tours.





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Yet Casa Miramar’s

greatest feature is also its most subtle, a sensation born from membership in the Abercrombie & Kent Residence Club: it feels like coming home.

In 1962, armed with little more than a Bedford truck and a silver champagne bucket, Geoffrey Kent and his parents founded Abercrombie & Kent, a safari outfitter with a sideline in tours through the African bush. Nearly a half-century later, after acquiring dozens of offices, hundreds of employees, and insider knowledge of the world’s most beautiful destinations, Abercrombie & Kent has become a luxury travel agency recognized (by Conde Nast and National Geographic, among others) as one of the world’s best.

However, calling Abercrombie & Kent a travel agency is an undersell, a bit like calling Indiana Jones an archaeologist: the company leads tent safaris in Botswana, guides explorations of the Galapagos, and ascends Mount Everest. During these travels, the company amassed a portfolio of real estate it now opens to group ownership: Abercrombie & Kent Residence Club.

Club membership gives you a pocketful of house keys to palaces as sumptuous as Casa Miramar, in places such as the Sea of Cortez, that seem made for luxury and joy. Members enjoy select locations including Hale Pu’uhonua on Hawaii’s Kohola Coast, exposed to eleven climate zones which create a kaleidoscope of color; Villa il Granaio, a Tuscan farmhouse close enough to Florence for day trips; and Snowmass, an Aspen lodge at the base of ski-friendly Snowmass Mountain. Abercrombie & Kent Residence Club offers the private comforts of vacation home ownership without the hassle of mortgages or maintenance.



With a one-time deposit and annual dues starting at \$17,000, the club offers three levels of membership, which correspond to the number of days of use available: 15 days, 30 days, and 45 days. Various membership levels make the club a more cost-effective alternative to timeshares or fractional ownership. Plus, access to a variety of locations means a different place to visit on each vacation.

In addition to beautiful homes and spectacular destinations, Abercrombie & Kent Residence Club maintains the excellent service expected in the world's best hotels, but with a personal touch appropriate to the privacy of a home. Each location comes equipped with a Destination Host, who anticipates the needs of each guest, and draws on the company's vast resources to arrange trips and



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tours. The club offers swift travel planning services, which means members no longer have to research what to do or what to expect in each destination.

The Abercrombie & Kent Residence Club wants to remove the barriers that prevent their customers from enjoying the beautiful places of the world, and they begin by offering them residences appropriate for appreciating such luxuries.

An endless playground, Casa Miramar assures all the amenities of a resort, but like all Abercrombie & Kent Residence Club homes, it primarily serves as the quiet center to an exciting vacation, imbued with a peace one normally only experiences at home. ■

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