



ABERCROMBIE & KENT
RESIDENCE CLUB

THE PERFECT FAMILY

HOLIDAY



For years, Geoffrey Kent has wanted to offer a travel opportunity for families who “might not want to take their eight-year-old gorilla-tracking in Africa.” With the launch of Abercrombie & Kent’s Residence Club last year, Kent says he found it. “This will appeal to families because these villas and condos are very secure, safe and comfortable.”

Members Mark and Amanda Horn of Charlotte, North Carolina, and their five-year-old daughter, Emily, agree. “I used to spend more time researching trips than being on a trip. Now we just pick a destination, and we know that destination will be top-level,” says Horn, a lawyer.

To date, the Horns have stayed at four of the 14 A&K residences including Lake Tahoe, California; Punta Mita, Mexico; Kiawah Island, South Carolina; and Punta Cana, Dominican Republic. While each property is uniquely beautiful, the Horns can count on familiar comforts at all of them, including a kitchen fully stocked with their favorite groceries, and key amenities such as a Vonage phone, high chairs, baby gates, DVDs and video games. “We don’t have to schlep these things,” says Horn. “And a lot of times there is a present for our daughter when we arrive. She gets so excited.”

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In addition, the Horns appreciate their A&K Destination Hosts, who they contact before each trip with a list of activities they would enjoy, and the type of restaurants where they would like to dine. “They make really good selections because they are all locals.” Planning a special event is no problem for a Destination Host. The Horns recently hosted a large family celebration at their condo in Manhattan, which the Destination Host arranged “from the banners to the food — everything. It was great.”

At one time, the Horns explored buying a second home, but determined that the choice would, ironically, take away from their vacation time. “A second home takes too much time to maintain. We’d spend half the vacation fixing it,” says Horn. “When we go on a trip, it’s 100% vacation. We have much better quality time with the family.”

The Horns also liked the club’s equity structure. A&K Residence Club owns its homes debt-free, and, unlike most destination clubs where clients are merely members, Residence Club members have an ownership stake in the club. “I feel like my deposit is more secure and I have a long-term investment,” says Horn.

It is an investment that the Horns are thrilled with. “There’s so much bad news these days with the economy. And we recently had some personal losses with the passing of my mother. But the best part of the year has been our trips. The Club has been such a positive part of our lives.”

To peruse the many homes available in the A&K Residence Club or learn more about becoming a member, please call 866 342 8367 or go to akresidenceclub.com.



Arrive at your vacation home to find a fully stocked kitchen and all your favorite amenities, courtesy of your Abercrombie & Kent Residence Club Destination Host.

