

Abercrombie & Kent Residence Club

ABERCROMBIE & KENT RESIDENCE CLUB **Introduction**

A New Way to Travel

The Abercrombie & Kent Residence Club is an alternative to owning a second home used only a few weeks a year. Members have a choice of extraordinary vacation properties -- beach villas, ski chalets, urban apartments -- in sought-after locations worldwide.

Most are four bedrooms/four baths and each is furnished to the highest standard with granite countertops, state-of-the-art entertainment and communications systems, fine linens and custom-made furniture.

Enjoy the space and privacy of a beautiful second home -- without the maintenance or the monotony of going back to the same place year after year.

Global Portfolio

Members can choose from 17 club-owned multi-million dollar homes, five privately-owned villas and manor homes, and four European boutique hotels – or exchange nights an additional 22 A&K European villas or Abercrombie & Kent travel programs in more than 100 countries on all seven continents.

Club destinations include:

Big Island, Hawaii
Deer Valley, Utah
Jackson Hole, Wyoming
Kiawah Island, South Carolina
La Quinta, California
Lake Tahoe, California
Los Cabos, Mexico
Manhattan, New York
Providenciales, Turks and Caicos
Puerto Aventuras, Mexico
Punta Cana, Dominican Republic
Punta Mita, Mexico
Scottsdale, Arizona
Snowmass-Aspen, Colorado
Sun Valley, Idaho
Cote d'Azur, France
Tuscany, Italy

- more -

Umbria, Italy
Rome, Italy
Paris, France
London, England

Typical Residence Amenities:

4 bedrooms
4 bathrooms
4,000 square feet
Backyard pool and expansive deck for lounging
Complimentary fully-dedicated Destination Host
Complimentary daily housekeeping
Access to spa, fitness, and golf facilities
Schott Zwiesel glass/barware
Villeroy & Boch dishware
L'Occitane bath products
Energy-efficient home appliances
Xbox game consoles or Nintendo Wii game systems
Cribs and baby accessories

Unsurpassed Service

Holiday arrangements are orchestrated by a **Global Experience Manager** who recommends destinations and homes based on members' needs and interests, and assists with:

- Reserving Club homes, European villas and Abercrombie & Kent travel
- Destination-specific activities such as booking tee times or spa services, making restaurant or theatre reservations.
- Reserving in-home services such as a chef, childcare or spa services.
- Booking and ticketing airline reservations for AKRC travel.
- Local transportation reservations, such as airport transfers, shuttles, limousines, rental cars, private drivers, etc.

Each Abercrombie & Kent Residence Club home has a professionally trained local **Destination Host**, who lives in the area, to assist with:

- Questions about the home and destination
- Driving directions
- Additional grocery shopping
- New or existing restaurant and activity reservations
- Emergency situations

Worldwide Travel

Abercrombie & Kent Residence Club Members can exchange nights for credit toward Abercrombie & Kent travel anywhere in the world... safari in Africa, walking along the Great Wall in China, climbing Mount Kilimanjaro or snorkeling on a family adventure cruise in the Galapagos. Members may also trade nights in for credit toward reservations at a collection of 22 A&K European villas in Tuscany, Provence, or Cote d'Azur.

Equity Ownership

Members own the Club, debt-free. There is an initial capital contribution (\$145,000 for 15 nights, \$250,000 for 30 nights, \$320,000 for 45 nights) and annual dues (\$17,000, \$29,000, \$42,000). Annual audited financial statements are a best-in-class feature.

Peace of Mind

For nearly five decades, Abercrombie & Kent has been internationally recognized as the first name in luxury and adventure travel.

Born in 1962 as a safari outfitter, A&K's unparalleled travel operations now extend around the globe with 2,300+ employees and 62 offices that ensure "by invitation only" access to inspiring experiences in a personalized, low-profile and intelligent style.